



FOOD SERVICE EQUIPMENT (FSE) UPDATE

30 NOV 2006

The DSCP Contracting staff will continue to fill orders for FSE via individual small purchases, pending award of the proposed long term contracts (LTCs). Below is a summary of current ordering procedures, the status of the LTCs, and FSE pricing information.

I. ORDERING EQUIPMENT ITEMS:

A. Equipment Only: Orders for equipment (no installation services required) are to be placed via MILSTRIP requisition.

1. Stock Numbers. The MILSTRIP requisition should contain a National Stock Number (NSN). FEDLOG (Federal Logistics Data) can be used as a reference database for federal stock numbers. If unable to identify a NSN, please contact one of the following POCs:

- Frank LaForgia, frank.laforgia@dla.mil, 215-737-8768 or 444-8768 (DSN)
- Tony Disandro, anthony.disandro@dla.mil, 215-737-2937, 444-2937(DSN)

2. No NSN: In the event there is no established NSN for a particular equipment item, DSCP personnel will process the order using a generic material number.

B. Equipment with Basic Installation:

1. Basic Installation: Orders for equipment with basic installation can be placed via an Open Purchase Document (i.e. MIPR, DD1149). Or, requests for basic installation can be coordinated through the customer service representative, Tony DiSandro, anthony.disandro@dla.mil, 215-737-2937, 444-2937(DSN).

2. Other Services: Services such as upfront design/layout, technical consultations, and custom fabrication will be provided by the FISC office for Navy Ships, and by the customer's local base contracting offices for all other military Services.

C. Warranties

1. Ordering Warranties: Orders for extended warranties can be placed via an Open Purchase Document (i.e. MIPR, DD1149), or by coordinating with the DSCP customer service representative, Tony DiSandro.

2. Warranty Enforcement: Customers should contact the manufacturer and/or distributor directly on warranty issues. If the problem is not resolved, customers should contact their DSCP Contracting Officer.



D. Ordering Using Open Purchase Documents: Orders are to be placed via MILSTRIP requisition. If a customer cannot submit a MILSTRIP requisition, please contact Tony DiSandro, anthony.disandro@dla.mil, 215-737-2937, 444-2937(DSN), fax # 444-7009 (DSN) or 215-737-7009 (commercial). Either the requisition will be placed for the customer, or, the customer may submit an open purchase document (i.e. MIPR, DD1149)

E Small Wares: Small ware items, such as coffee filters, ice cube trays, etc. are not supplied under FSE contracts. These items can be ordered from established Food Service Operating Supplies (FSOS) catalogs. Customers should contact their DSCP prime vendor food representative for additional information.

II. LONG TERM CONTRACTS – STATUS AND ORDERING PROCEDURES

A. Maritime and Aviation Unique Items (C-1 Solicitation)

1. Long term contracts will be established directly with the OEMs or their distributors/dealers for the Navy shipboard approved items and the military peculiar items. Solicitation will be issued after IARB, anticipated to be held early Jan.

Projected Solicitation Issue Date: Early Jan 07
Projected Solicitation Closing: Mid Feb 07
Contract Award: Late March 07 (1st round of awards)

B. Customer Value Contract (CVC) - (for land based facilities): Under this concept, commercial catalogs of FSE items will be made available for customer choice (similar to GSA MAS). The solicitation has been drafted, and is currently under review by Subsistence management.

Projected Solicitation Issue Date: Mid February 07
Projected Solicitation Close Date: Open/Continuous
Projected Contract Award: Mid/Late April (1st round of awards)

Ordering under the LTCs: When the two LTCs are awarded, customers will continue to place orders via MILSTRIP requisitions. Orders will flow directly to the vendors under contract, resulting in a significant reduction in lead-time.

Within the two year base contract period of the CVC contract, it is anticipated that an electronic ordering system will be implemented. Customers will then place orders via a web based system. The implementation date for the electronic system and detailed ordering instructions will be communicated when established.



III. PRICING OF FOOD SERVICE EQUIPMENT

A. FSE Pricing under Current Small Purchase Acquisitions: Customers are charged for the cost of the equipment item, freight (if applicable,) plus the DSCP surcharge. Because FSE is supplied via a National Stock Number (NSN), FSE is priced annually, and the pricing remains constant for the entire fiscal year.

For FY 07 FSE pricing, customers can reference FED LOG, which was updated 1 October 2006. Orders that were delivered in FY 07 (even if ordered in FY 06) will be billed at the FY 07 pricing.

B. Pricing under the LTCs: Customers will continue to be charged for the cost of the equipment item, applicable freight, plus the DSCP surcharge. The LTCs will be awarded on a fixed-priced basis, with provisions for the vendors to change prices in relation to market conditions.

IV. BENEFITS TO CUSTOMER

- A. By using DSCP's contracting vehicles to fill FSE requirements, customers will experience benefits such as:
1. Low DSCP surcharge. The surcharge for FSE items is one of the lowest DSCP surcharge rates.
 2. Concentrated effort to reduce lead-time. DSCP contracting staff strives to fill orders on a priority basis, and makes every effort to accelerate delivery when requested to do so by the customer. Award of the two LTCs will significantly reduce lead time.
 3. Little or no administration: There are strict regulatory requirements and procedures that DoD customers must adhere to when placing orders against non-Dod contracts. By ordering through DSCP's FSE program, customers will not have the administrative burden of following those regulatory requirements. In addition, it may not be in the best interest of DLA to order off of these non-DoD contracts, as DSCP's pricing and service is comparable if not better than competing agencies.